D poly

The way we workhas forever changed.

onfidential. For HP and Partner use with Customers under HP CDA only.

Stronger Together

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Poly Channel Sales-Finland & Baltics

Hybrid work solutions & peripherals



Evolution of work

Before 2020

Occasional remote work



Office centricity

- Occasional remote work, hybrid on the fringes.
- Office of the future upgrades.
- Facilities-driven set up.

2020-21

Forced remote work



Home centricity

- Remote work, but not optimized.
- Last minute PC upgrades.
- Forced remote work, meeting fatigue.



Forced return to office



Worst of both worlds

- #1 distruptor of productivity is inefficient meetings
- Figuring out return to office.
- Productivity (in-home) versus collaboration (in-office).
- 3x More teams meeting & calls a week since Feb 2020



Era of hybrid flexibility



Best of both worlds

- Mainstream hybrid adoption.
- Improved productivity in office and collaboration from home.
- Companies get budget relief to re-invest in technology.

3





of workers expect employers to provide equipment for all their working locations



In the office



68% of employees don't have enough uninterrupted focus time



YEARS OF INNOVATION





Support Pro

Collaboration

Productivity



Savi 8400 Poly Studio P5

HP EliteBook 600/605 G10

HP Confidential. For HP use with Channel Partners under HP CDA only



Office Collaborator



Remote Collaborator



Road Warrior



Modern Leader





TechExpert

Creative Expert





Voyager Focus 2 with universal stand HP 625 FHD Webcam

HP EliteBook 800/805 G10



Voyager 4300 UC Poly P15

HP EliteBook 800/805 G10



Voyager 5200 UC, Voyager Free 60 + UC, Polv Studio P5



Voyager Free 60+ UC, Polv P15



Poly Voyager Focus 2,

Voyager Surround 80, HP 965 4K Streaming Webcam

Poly Studio P15



HP 975 Dual-Mode Wireless Keyboard HP 935 Creator Wireless Mouse

HP 355 Compact Multi-HP 975 Dual-Mode HP 975 Dual-Mode Wireless HP 655 Wireless Keyboard & **Device Bluetooth Keyboard** Wireless Keyboard HP 655 Wireless Keyboard & HP 655 Wireless Keyboard & Keyboard HP 715 Rechargeable Multi-HP 715 Rechargeable Mouse Combo Mouse Combo Mouse Combo HP 925 Ergonomic Vertical Mouse **Device Mouse** Multi-Device Mouse HP E34m G4 WQHD Curved HP E34m G4 WQHD Curved HP E27g G5 QHD Monitor HP E45c G5 DOHD HP P27h G5 FHD Monitor HP Z32k G3 4K USB-C Display HP Z32k G3 4K USB-C Display USB-C Conferencing Monitor **USB-C** Conferencing Monitor **Curved Monitor** HP E14 G4 Portable Monitor -------------- -- ------ - -HP ZBook Studio G9 HP ZBook Firefly G9 HP Elite Dragonfly 13.5" G4

HP EliteBook 1040 / x360 1040

G10



Compute

Display

BUILT FOR COMPATIBILITY - WE JUST WORK.



Broad partner ecosystem extends customer reach



The neutral approach and award-winning products allow Poly to partner with a broad range of UC&C platform providers and ITSPs.

PORTFOLIO





HEADSETS

POLY offers a variation of headsets, that fits every single person's individual preference. With a wide selection in every category, we offer wired, wireless Bluetooth, wireless DECT and specialty headsets. Check out poly Blackwire, Voyager, Savi and Encore series.

Headsets & Speakerphone Families





Blackwire Family

Corded USB headsets



Ease of use: simple plug & play Never worry about battery life Reliable, clear calls - always Hybrid and office work





Blackwire 8225

Ideal for knowledge workers in the distracting workspace

PERSONA: OFFICE COLLABORATOR

- Flexible, noise-canceling microphone with Acoustic Fence technology.
- Advanced hybrid active noise canceling (ANC) with three settings to optimize.
- Lightweight and comfortable, designed for all day wearing.
- On-call indicator to alert others when on a call.
- Choose the variant for your device, USB-A or USB-C.
- Microsoft Teams version with dedicated Teams button for instant access.



PC



Voyager Family

Wireless Bluetooth Headsets

Crystal clear sound in any environment

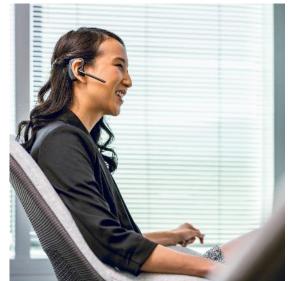
Wearing style options

Perfect for hybrid work

Mobile-first with office options





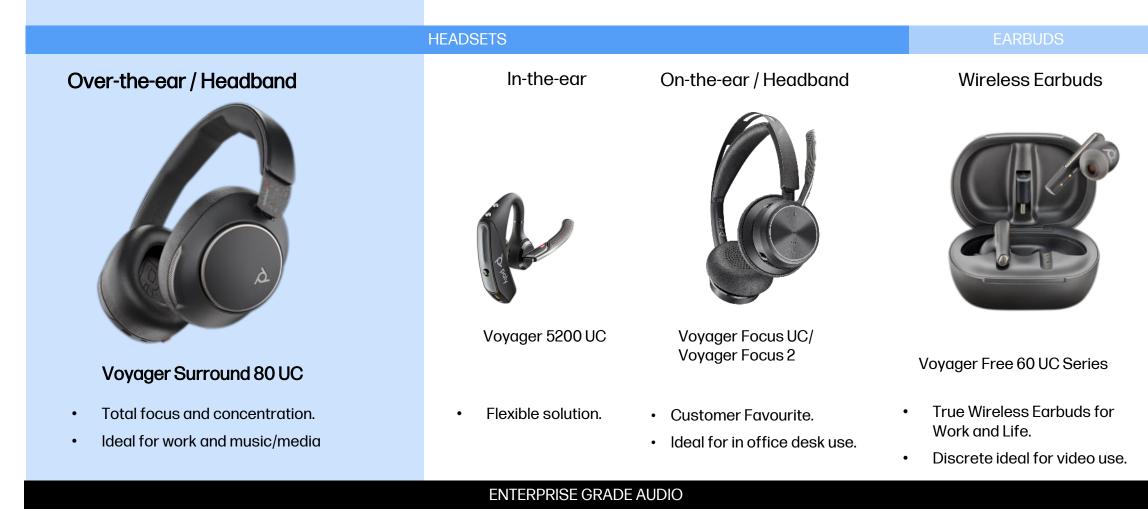








A Wearing Style for Everyone



Voyager Free 60 UC Series

True wireless earbuds for work and life



Voice First

Six microphones, stem design and noise canceling for clear business calls

6

Adaptive ANC Keeps you focused no matter where you work



Transparency Mode Hear your surroundings without having to remove an earbud







Includes 3 silicone ear tips for a secure

Comfortable Design

fit and optimum audio

works with * Google Meet



Stay connected to up to 2

devices at the same time

Multi Point

works with * Google Voice







VOYAGER SURROUND 80 UC

Premium over-ear Bluetooth headset for enterprise



Voice First

10 microphones for noise reduction and clear business calls



Boomless Design

First boomless headset to meet Microsoft Teams Open Office certification

60

Block Distractions

Adaptive ANC keeps the outside world out



Long lasting comfort with an over-ear design

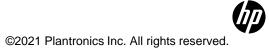


All Day Productivity

Take calls and listen to music all day with 21 hours of talk time







Microsoft Open Office Certification

Open offices and other noisy environments pose a greater challenge for noise cancelation. Headsets with this designation pick up the voice of the headset user but do not transmit the sound of their neighbors.

The Voyager Surround 80 UC is the **FIRST** boomless headset to receive the Microsoft Open Office certification.



More information on Microsoft Teams Open Office Certification can be found on <u>Microsoft.com</u>



Voyager 4300 UC Series



PERSONA: OFFICE COLLABORATOR

- Excellent transmit—those on other end of call hear you, not your surroundings.
- Available in mono or stereo versions.
- Connect to PC/Mac using new BT 700 USB audio adapter smaller design, better range.
- 24 hours battery life: use all day plus more.
- Plug in and use as a corded headset if needed.
- Available with charge stand.
- Compatible with Voyager Office base for connection to desk phone.



PC

Mobile



ZOOM Certified





Voyager Focus 2



Mobile





ZOOM Certified



Desktop stand option provides an elegant charging and storage solution



Choice of new BT700 USB-A or USB-C Bluetooth audio adapters



Includes carry case

Ideal for office professionals who need a premium audio stereo Bluetooth headset

PERSONA: CONNECTED EXECUTIVE

- Advanced Digital Hybrid ANC helps block out sound in noisy environments.
- Advanced level of Acoustic Fence technology that blocks out all sound for other end of call (meets MSFT Open Office Premium Microphone).
- Connect to PC/Mac using new BT700 USB audio adapter smaller design, better range.
- 19 hours battery life: use all day plus more.
- Plug in and use as a corded headset if needed.
- Compatible with Voyager Office base for connection to desk phone.

FEATURES

1. ACOUSTIC FENCE

Callers hear you, not your surroundings, with advanced multiple-microphone noise canceling in a discreet microphone boom and Acoustic Fence technology

Poly Acoustic fence in action

Poly Acoustic Fence vs Blender

Poly Voyager Focus 2 Acoustic Fence vs Volvo Penta Marine Diesel Engine - YouTube



Voyager 5200 UC



PC

Mobile



Ideal for mobile professionals who need a discreet, portable Bluetooth headset

PERSONA: ROAD WARRIOR

- Four adaptive microphones and proprietary DSP.
- Six layers of WindSmart[®] technology.
- Comfortable discrete design, plus a portable charging case that provides up to 14 hours of additional talk time.
- Connect your mobile phone and computer using our USB audio adapter.
- Dynamic mute alert feature alerts when you try to talk while muted.



Poly Sync Family

USB and Bluetooth smart speakerphones



Turn any call into a conference call instantly Audio alternative to headsets High level sound quality Hybrid and office work





Poly Sync 10



Mobile

Certified for Microsoft Teams

zoom Certified

Ideal for home office use

PERSONA: REMOTE COLLABORATOR

- Remarkable audio with slim portable design. ٠
- Plug and play USB-A and USB-C. ٠
- Portable speakerphone and music speaker in ٠ one.
- IP64 dust- and water-resistant. ٠





USB-A to USB-C adapter

Poly Sync 20 & Poly Sync 20+

Mobile

Ideal for remote/flexible professionals

PERSONA: CONNECTED EXECUTIVE

- Three-microphone steerable array. •
- Portable speakerphone and high-performance music speaker, all-in-one.
- Bass reflex system with dual passive radiators.
- Up to 20 hours of battery life.
- Keep your smartphone charged and ready.
- Connect wirelessly to computers via the included • BT700 adapter (Poly Sync 20+).
- IP64 dust- and water-resistant.





BT600 (Poly Sync 20+ only)



PC



zoom Certified

Poly Sync 40 & Poly Sync 40+



Ideal for huddle rooms or flexible workspaces

PERSONA: CONNECTED EXECUTIVE

- Three-microphone steerable array. •
- Bass reflex system with dual passive radiators.
- Up to 30 hours of portable use.
- Works with computers via USB and with smartphones via Bluetooth.
- IP64 dust- and water-resistant.



Certified for

Microsoft Teams

Charge stand sold separately

Poly Sync 40+ includes: BT600 Bluetooth USB adapter and USB-A to USB-C adapter (for use with BT600)

zoom

Certified

Poly Sync 60



Mobile

PC

Certified for Microsoft Teams **ZOOM** Certified

Ideal for small and medium meeting rooms

PERSONA: NONE - MEETING ROOM

- USB-A/C and Bluetooth connection
- Can be daisy chained
- USB-Out charge your phone while in meetings
- USB Pass-through for video camera connection
- 6 microphones, up to 3m pick up
- 2 x 50 mm high-performance speakers



Savi Family

DECT[™] wireless headsets



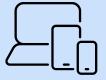
Savi 8400 Office Series

With new Savi universal base



Active Noise Canceling*

Blocks background noise and nearby conversations (*8420 only)



Multi-Device Connectivity

Connect to your PC, mobile, and desk phone



Noise Canceling Mic

Crystal clear calls with a microphone that captures your voice while reducing background noise

Long Range DECT™

Audio

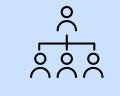
Up to 590 ft/180 m of range line of

sight to the base. 2 x 5x better connection vs BT



Universal Office Base

Streamline return to the office with a universal base for your Poly DECT™ headsets



Conferencing Capability

Dect 6.0 Secured radio frequency, Military / Health care use. Better encryption



NOTE: Savi 8400 Office Series and Savi 8200 Office Series use the same headset tops. The way you connect is new. (Savi universal office base)

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A Wearing Style for Everyone

MONAURAL-SAVI 8410

STEREO-SAVI 8420

CONVERTIBLE - SAVI 8445



- Hear yourself and your surroundings, keep one ear free
- No active noise canceling



- Tune out distracting background noise with **Active Noise Canceling**
- Stereo audio

- Adjust the wearing style to your perfect fit
- Unlimited talk time with included spare battery

NOTE: Savi 8400 Office Series and Savi 8200 UC Series use the same headset tops. The way you connect is new (Universal Office Base or D400)







Poly Lens

Management you can scale

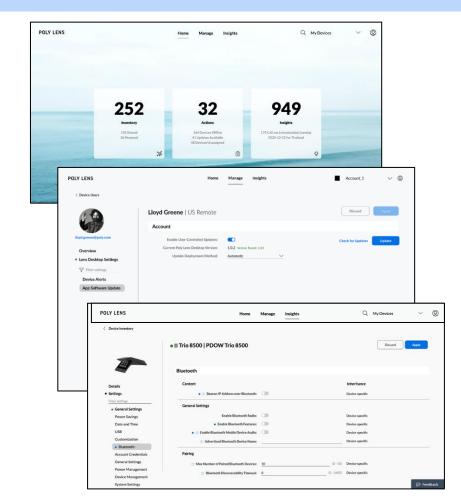
Simple sign up and easy log-in with SSO.

Frictionless device onboarding for thousands without heavy technical support.

Geo location or list view showing entire inventory of voice, video, and headsets.

Easy device configuration, ensuring consistency for end users while lowering IT help tickets.

Streamline large deployments with policy-based efficiency.





Poly Lens desktop

Included with all latest generation USB products

Stay in control of settings and updates.

Workspace setup tips and health & wellness tools built-in.





Stronger Together